

TransCanada's AGIA Application Statewide Legislative Hearings

June / July 2008



TransCanada's Objectives – Alaska Project



- Early in-service
 - Largest investment opportunity in core business line and geographic footprint
 - Utilize spare capacity on existing North American pipelines
 - LNG market as alternative investment opportunity
- Encourage long-run basin development
 - Serve In-State and other markets
 - Increase market and supply diversity
 - Growth investment opportunities
 - Pipeline expansions can create "virtuous circle"
 - Pipeline expansions promote more exploration and drilling which, if successful, leads to more pipeline expansions
- Equitable treatment for all customers
 - 50-year successful track record of balancing interests
 - Initial and future
 - Large and small



TransCanada's Credentials



Prudhoe Bay		TransCanada Total	Alaska Pipeline Project
	Miles of Pipe in U.S. 	36,500 • 12,000	1,715 • 750 in Alaska
Boundary Lake	Compression Horsepower	5,370,000	750,000 • 265,000 in Alaska
	Throughput Volumes	15 bcf/d	4.5 bcf/d
	<u>1957/58</u> TransCanada's Mainline	Original build across Canada 2,300 miles	
	<u>1990s</u> Expansion	7,00 Completed with and or	0 miles nin 0.6% of budget n schedule
 Proposed Alaska pipeline TransCanada-owned pipelines Other natural gas pipelines Keystone pipeline 	<u>2008 – 2009</u> Keystone Pipe	2,15 New build in U	0 miles I.S. – 1,380 miles



Proven Basin Developer – Alberta Example





Proven Basin Developer – Mainline Example 1960









Proven Basin Developer – Mainline Example 2008





Regulatory Structure

- Independent pipeline model
- Rolled-in tolls
- 3 customers in 1958, 300+ today

AGIA "Must Haves"



AGIA "Must Haves"	TransCanada's Application	Completeness
1. Filed by deadline	Filed on November 30, 2007	
2. Project details & schedule	Alaska Highway route 5 bcf/d GTP and 48" 2500/2600 psi pipe 2017 November in-service*	~
 Open season date certain Apply for FERC pre-filing Apply for FERC CPCN 	Completed by Sept. 2009* June 2010* - not contingent on Open Season December 2011* - as above	~
4. RCA filing	N/A	N/A
5. Open season frequency	Once every 2 years	~
6. Expansions - Commitment to expand in engineering increments	Yes, 4.5 bcf/d initial design capacity Expandable to 5.9 bcf/d with compression only	~
7. Rolled-in tolls	Up to 115% of initial rates in Alaska Full rolled-in rates in Canada	1
8. Gas treatment plant	TransCanada will build if 3 rd parties do not	
9. State reimbursement	Up to \$500 million	

* Subject to AGIA license by April 2008



AGIA "Must Haves"



AGIA "Must Haves"	TransCanada's Application	Completeness
10. Project debt ratio minimum	Construction - 70% Operation – 75% (to reduce tolls)	1
11. Capital cost overrun measures	TransCanada's return reduction (penalty) Potential \$18 B loan guarantee (stable tolls)	1
12. In-state deliveries	Min. 5 delivery points	\checkmark
13. In-state delivery rates	Distance sensitive rates	\checkmark
14. Local headquarters in Alaska	Yes	\checkmark
15. Local hire, local businesses, etc.	Opportunities for local hire and businesses	\checkmark
16. Waive right to appeal	Waived	\checkmark
17. Project labor agreement	Commit to negotiate PLA	\checkmark
18. Treatment of State reimbursement	Excluded from rate base	\checkmark
19. Details of Applicant	Provided	\checkmark
20.Readiness, financial resources and technical ability of Applicant	Proven record and demonstrated capability	\checkmark



TransCanada's Competitive Response to AGIA



- TransCanada bid to win competitive enhancements
 - Initial system design with inexpensive expandability
 - Gas treatment plant ownership, if no 3rd party willing to build
 - Equity opportunity for shippers committing gas in initial open season
 - 75% debt vs. 70% minimum limit in AGIA
 - Toll reduction of \$0.09/mmbtu
 - TransCanada's return reduction in event of capital cost overruns
 - Fort Nelson Option upside
 - Toll reduction of \$0.13 -\$0.18/mmbtu
 - LNG alternative if insufficient gas commitments through Canada , or via Y-line



Alaska Pipeline Project





- Alberta Hub is the most liquid market in North America
- TransCanada's Alberta System is the Alberta Hub
- Access to all North American markets coast-to-coast on TransCanada's existing pipelines
 - By 2018, spare takeaway capacity sufficient for full Alaska volumes
- One-third of Alaska pipeline in-service as Prebuild moving 3 BCFD
- LNG alternative if insufficient gas commitments through Canada or via Y-line



Project Description

- Gas treatment plant at Prudhoe Bay
 - 5 Bcf/d initial capacity
 - TransCanada will develop/own only if necessary
- Natural gas pipeline from Prudhoe Bay to Alberta Hub
 - 4.5 Bcf/d initial capacity
 - Expansion to 5.9 Bcf/d with compression only
 - More than 1700 miles
 - 48-inch diameter; 2500/2600 psig
- Alberta Hub to Lower 48
 - TransCanada's existing pipeline system in Alberta is the "Alberta Hub"
 - TransCanada's Alberta pipeline is both a physical and commercial system
 - Largest natural gas trading hub in North America
 - By 2018, downstream pipelines projected to have spare capacity for full Alaska volumes



Project Economics ¹



- Capital costs
 - \$26 billion (2007 \$US excluding AFUDC)
 - Approximately \$0.6 billion for Open Season and regulatory certification
- Tolls
 - \$US 2.76/MMbtu in 2018 to the Alberta Hub
 - Levelized negotiated toll for 4.5 Bcf/d in nominal dollars, including fuel
 - Expansion Tolls
 - Rolled-in tolls in Canada
 - Rolled-in tolls in Alaska up to 115% of initial tolls, including fuel

¹ Based on information provided by the State and current TransCanada estimates



Financial Parameters



- Debt/Equity Ratio
 - 70/30 during construction
 - 75/25 upon completion of initial project
 - 60/40 for all expansions
- Return on Equity
 - U.S. 10-year Treasury Note plus 965 basis points
 - TransCanada's ROE will be adjusted downward in first 5 years by up to 200 basis points in the event of CAPEX overruns
- Fuel
 - 7.9% including GTP from Prudhoe Bay to Alberta Hub
 - \$US 0.35/MMbtu in 2018 @ 4.5 Bcf/d



Project Schedule





* AGIA license assumed to be issued in August 2008



Partnership Opportunity



- TransCanada will offer equity opportunity to Shippers in the initial Open Season that subscribe for a threshold volume
 - Should improve likelihood of success and alignment of interests between project sponsors and Shippers



Upstream Fiscal Terms



- TransCanada's AGIA obligations are not conditional on a review of Alaska's upstream fiscal terms.
- TransCanada acknowledges that this issue is between the State and natural gas producers.
 - TransCanada requests that the State review upstream fiscal terms for natural gas prior to the initial open season.





- Natural Gas Liquids (NGLs) Extraction
 - TransCanada can accommodate NGL extraction in Alaska or downstream
 - TransCanada's Alberta system is straddled by three NGL complexes owned by third parties
 - Excess capacity expected at those plants sufficient to process Alaskan gas if Shippers so choose
- LNG Alternative
 - TransCanada is willing to offer gas treatment and transportation services from Prudhoe Bay to an LNG terminal should insufficient gas be committed through Canada or via a Y-line



Regulatory Structure



- Alaska
 - TransCanada Alaska Company, LLC will proceed under Alaska Natural Gas Pipeline Act of 2004
- Canada
 - Foothills Pipe Lines Ltd. will proceed under the Northern Pipeline Act (NPA)
- Canada/U.S. Treaty
 - The pipeline will follow the route set out in the Treaty and the NPA



AGIA "Must-haves" Promote Basin Development



- Rolled-in tolls up to 115% of initial rates in Alaska
- Open Season every 2 years
- In-State deliveries
 - Distance-sensitive tolls
 - Minimum 5 delivery points
- Low equity ratio requirement for pipeline sponsors
- State fiscal incentives (if any) targeted to AGIA pipeline shippers



Long-run Basin Development – Pipeline Expansions



- Value to Producers / Governments?
- Does Alaska have enough gas?
- Drilling impacts?
- Impact of rolled-in tolls?



Value of Potential Expansions	(\$Billions) ¹	
	Producer/Govts. Total Revenue *	Expansion Value
Base Project		
- 25 years @ 4.5 Bcfd	\$350 Billion	
Expansions		
Case I		
- Base volumes for 10 years (4.5 Bcf/d)		
- 30% expansion for 25 years (5.9 Bcf/d)	\$600 Billion	\$250 Billion
Case II		
 Base volumes for 10 years (4.5 Bcf/d) 60% expansion for 25 years (7.2 Bcf/d) 	\$700 Billion	\$350 Billion
	,	,

¹ Assumes annual average netback of \$6.89/MMbtu

* Direct revenue only

- no indirect impacts from additional E&P activity and spin-offs



Basin Development – Western Canada Example





- Pipeline expansion can create "virtuous circle"
 - More exploration and drilling
 - If successful, leads to more pipeline expansion
- Exploration and drilling drives service industry and employment over long term



Impact of Rolled-in Tolls?





Alaska & Yukon-B.C. sections only

Assumed Volumes:

4.5 Bcf/d years 1 & 2
5.9 Bcf/d years 3 & 4,
6.5 Bcf/d years 5 & 6,
7.2 Bcf/d years 7 & beyond



Impact of Rolled-in Tolls?





- Rolled-in tolls increase chance of expansions above 5.9 Bcf/d
 - 35% lower tolls for expansion customers to 6.5 Bcf/d
 - 50% lower to 7.2 Bcf/d



Summary



- Last year, the Administration and Legislature established AGIA as Alaska's transparent and competitive process to advance a gas pipeline project
 - AGIA was structured to encourage:
 - Construction of base project
 - Long-run basin development
 - Open access terms for:
 - Initial and future shippers
 - In-State, Lower 48, and LNG markets
- TransCanada has the credentials and capacity to build, own, operate and expand the project
- TransCanada's objectives are aligned with AGIA
 - Early in-service
 - Long-run basin development
 - Open access equitable treatment for all customers





Thank You

