



DECLINING OIL- NEED TO MONETIZE GAS

- Oil Revenue currently covers 90% of the state's budget
- ANS oil production will continue to decrease
- The state's budget situation will become critical well before 2016
- Alaska needs to move rapidly and decisively toward replacing its oil-based economy with a more diversified economy based on natural gas



Trans-Alaska Pipeline System (TAPS) vs. a GAS PIPELINE

- Built in 1970's
- At peak, transported 2 Million barrels/day
- Currently transporting less than 800K barrels/day



COMMON CARRIER vs. CONTRACT CARRIER

- Oil Pipelines are Common Carriers
 - Transporter required by law to provide service to all legitimate applicants
- Gas Pipelines are Contract Carriers
 - Transporter that provides service on a contractual basis



WHO SHOULD OWN THE PIPELINE?

- Third Party Ownership
- Producer Owned Pipeline

There MUST be a separate legal entity that ships the gas apart from the entity that owns the transportation system.



THIRD PARTY OWNERSHIP

PERCEPTION

- Third Party will build cost overruns into tariff
- Why pay a middleman to ship the State's gas?
- High tariffs make more profits and companies will strive to meet this objective.



PRODUCER OWNED PIPELINE

PERCEPTION

- Producers will tie up explorers
- Explorers will be at a disadvantage by being forced to pay their competitors for transporting gas

TARIFFS

- Tariff The cost of shipping gas to market, usually given in mmBtu (as opposed to mmcf)
- Only incorporates cost of pipeline, including return on equity, and treatment, not the cost of exploration and development

OWNERSHIP OF PIPE vs. OWNERSHIP OF GAS



Who takes them?

EXPANSIONS

Compression versus Looping



COMPRESSION

 Expansion by compression offers relatively inexpensive addition utilizing compressors. It increases throughput.

GENERALLY SPEAKING, COMPRESSION DRIVES THE TARIFF DOWN – DEPENDING UPON HOW MUCH ADDITIONAL GAS IS ADDED.

LOOPING

Increasing capacity of a transmission system by inserting an additional section of pipeline. This is less expensive if included in the original design.

GENERALLY SPEAKING, LOOPING DRIVES THE TARIFF UP.



- Rolled-in Tariffs Costs are borne by all shippers, both new and old. Usually in the US, tariffs are only rolled-in when the tariff is lowered for existing shippers.
- Incremental Tariffs Additional costs are borne by the entity that caused the expansion.
- FERC must approve tariff changes.

FEDERAL ENERGY REGULATORY COMMISSION (FERC)

FERC is an independent federal agency that regulates the interstate transmission of electricity, natural gas, and oil. FERC also reviews proposals to build liquefied natural gas (LNG) terminals and interstate natural gas pipelines as well as licensing hydropower projects.

*** LEARN WHAT FERC IS AND DOES ***



FERC, continued

- The Energy Policy Act (EPAct) of 2005 gave FERC additional responsibilities
 - Regulates the transmission and sale of natural gas for resale in interstate commerce
 - Regulates the transmission of oil by pipeline in interstate commerce
 - Regulates the transmission and wholesale sales of electricity in interstate commerce

FERC, continued

- Licenses and inspects private, municipal, and state hydroelectric projects
- Approves the siting of and abandonment of interstate natural gas facilities, including pipelines, storage and liquefied natural gas
- Ensures the reliability of high voltage interstate transmission system



FERC, continued

- Monitors and investigates energy markets
- Uses civil penalties and other means against energy organizations and individuals who violate FERC rules in the energy markets
- Oversees environmental matters related to natural gas and hydroelectricity projects and major electricity policy initiatives
- Administers accounting and financial reporting regulations and conduct of regulate companies



FERC TOP PRIORITIES - GOAL 1

- Energy Infrastructure Promote the Development of a Strong Energy Infrastructure
 - Implement infrastructure provisions of Energy Policy Act of 2005 (EPAct)
 - Oversee development of mandatory Electric Reliability standards to protect bulk power supply
 - Encourage the development of new Gas Storage capacity
 - Maintain an environmentally safe infrastructure: Hydropower, Gas, LNG
 - Promote pre-filing processes for all Liquefied Natural Gas (LNG) terminals and Gas Pipelines
 - Process expeditiously Alaska Natural Gas Transportation Projects



FERC TOP PRIORITIES - GOAL 2

- Competitive Markets Support Competitive Markets
 - Open Access Transmission Tariff (OATT)
 Reform
 - Support voluntary Regional Transmission Organizations and ISOs
 - Act timely on complaints
 - Merger and Acquisition Review
 - Regional review of market-based rates

FERC TOP PRIORITIES - GOAL 3

- Enforcement Prevent Market Manipulation
 - Provide guidance to Transmission Providers on complying with the Standards of Conduct
 - Implement market power and enforcement provisions of the Energy Policy Act of 2005 (EPAct)
 - Employ a comprehensive energy market oversight program
 - Assist regulated entities by providing guidance by using the process of No-Action letters
 - Prohibit Market Manipulation through Order 670,
 Prohibition of Energy Market Manipulation



WHAT FERC DOES NOT DO

- Regulation of retail electricity and natural gas sales to consumers
- Approval for the physical construction of electric generation, transmission, or distribution facilities
- Regulation of activities of the municipal power systems, federal power marketing agencies like the Tennessee Valley Authority, and most rural electric cooperatives

WHAT FERC DOES NOT DO,

continued



- Regulation of nuclear power plants by the Nuclear Regulatory Commission
- Issuance of State Water Quality Certificates
- Oversight for the construction of oil pipelines
- Abandonment of service as related to oil facilities



- Mergers and acquisitions as related to oil companies
- Responsibility for pipeline safety or for pipeline transportation on or across the Outer Continental Shelf
- Regulation of local distribution pipelines of natural gas
- Development and operation of natural gas vehicles



Risk = Money

- Completion Risk
- Cost Overrun Risk
- Firm Transportation Risk
- Market Price Risk
- Political, Tax and Regulatory Risk

RISKS, continued

- Midstream (PIPELINE BUILDER)
 - Risk from now until <u>open season</u> is 100% on Builders
- Upstream (SHIPPER)
 - Risk from <u>open season</u> through first gas without sufficient parameters will be on the Shippers
 - Market risk after first gas



WHAT IS AN "OPEN SEASON"?

The process by which a pipeline company invites prospective shippers to bid for transportation capacity and, after having reviewed the bids, awards to and allocates capacity among prospective shippers.

Process is regulated by the Federal Energy Regulatory Commission (FERC)

***** LEARN THIS ******



ALASKA NATURAL GAS PIPELINE ACT OF 2004 (ANGPA)

- The passage of ANGPA was a major milestone in advancing an Alaska gas pipeline project
- ANGPA had its origin in broader national energy legislation introduced in 2001 – however, the Energy Policy Act did not become law until 2005
 - The "Alaska provisions" were earlier removed from the broader legislation and enacted in October 2004 in ANGPA



ANGPA, continued

- Alaska Natural Gas Pipeline Act (ANGPA)
 - Expedited approval process
 - Prohibition of an over-the-top route
 - FERC required to adopt regulations for open season
 - Environmental reviews



ANGPA, continued

- FERC given expansion rights for first time
- Drue Pearce, Federal Coordinator, 2006
- Study of alternative means of construction
- Loan guarantees
- Expedited and limited judicial review



ANGPA - ALASKA PROVISIONS

- Special in-state provisions
 - Study of in-state needs and tie-in points
 - FERC required to provide reasonable access for meeting local consumption needs
 - RCA to have jurisdiction on spur lines meeting in-state consumer needs
 - State has primary surveillance and monitoring on state lands



- Regulations must cover procedures for the allocation of capacity and criteria for and timing of any open seasons
- Regulation must promote competition in the exploration, development, and production of Alaskan natural gas
- Expansion open seasons must provide the opportunity for the transportation of natural gas other than from the Prudhoe Bay and Point Thomson Units



OPEN SEASON PROCESS- *In Notice Of Proposed Rulemaking* (NOPR)

- Detailed project information given to public at least 90 days before open season
- Open season held for at least 90 additional days
- Capacity awarded without undue discrimination or preference of any kind



 Legislature, Administration, Federal Agencies, Explorers and Producers all heavily participated in the public comment on the proposed FERC rulemaking.



CHANGES TO OPEN SEASON NOPR – As Result of Public Comments

- Recognition of Alaskan In-state needs
 - In-state capacity, delivery points, and transportation rates based on in-state needs study
 - Separate bidding on in-state capacity.



CHANGES TO OPEN SEASON NOPR – As Result of Public Comments

- Prevention of Undue Discrimination or Preference
 - Affiliate rules being reviewed by FERC for proposed rule-making
 - Prospective applicant must create or designate an independent unit or division for owning the pipeline and separately for shipping
 - Pipeline entities will be holding the open season
 - Information made available to any potential shipper must be made available to all potential shippers



Capacity Allocation

- Pre-subscriptions (anchor shippers) are allowed only for initial capacity as opposed to expansion capacity
- Pre-subscription agreements must be made public within 10 days and all other bidders have choice of best pre-subscription terms
- Pre-subscription capacity will be subject to pro-rata reductions
- Qualified bids made after the open season to be considered
- Results of the open season to be made public within 10 days
- Copies of all accepted precedent agreements filed with FERC within 20 days



FERC OPEN SEASON - Policy Considerations

- Balance encouragement of project construction with fair and open competition
- Rebuttable presumption for rolled-in rate treatment of costs of expansions
- Balance appropriate oversight with letting market forces work

FINANCING

- Department of Energy Loan guarantees
- Firm Transportation Commitments (FT)
- Debt Equity Ratio



- The Alaska Natural Gas Pipeline Act (ANGPA) authorized loan guarantees to the sum of \$18 billion, indexed for inflation (measured by the Consumer Price Index)
- They are to be administered by the Secretary of Energy
- They are not to exceed 80% of the total capital costs of the project – including interest during construction
- Terms of any loan not to exceed 30 years

FIRM TRANSPORTATION COMMITMENTS - FT

Binding commitment made by a shipper to a pipeline to ship gas (or pay even if no gas is shipped) at a specified volume and cost, for a set period of time.

**** LEARN THIS *****



DEBT-EQUITY RATIO

What formula will be sought for financing?

FERC mandates the rate of return on equity.



TECHNICAL ISSUES

- Treatment Reinject vs. Pipeline Quality
- Central Processing Facility (CPF)
- Gas Conditioning Plant
- Gas Treatment Plant (GTP)
- Central Compression Plant (CCP)
- How a Reservoir Works Oil is far more valuable than gas.

CENTRAL PROCESSING FACILITY (CPF)

- Separates oil from everything else
- Also known as flow stations and gathering centers – essentially performing the same tasks



GAS CONDITIONING PLANT

- There is only one in Alaska and it is at Prudhoe. It is the one of the largest in the world.
- Separates Natural Gas Liquids (NGLs) and water from gas



CENTRAL COMPRESSION PLANT (CCP)

- There is only one and it is at Prudhoe
- Huge, barn-like structure full of compressors
- Compresses the gas and then it is reinjected

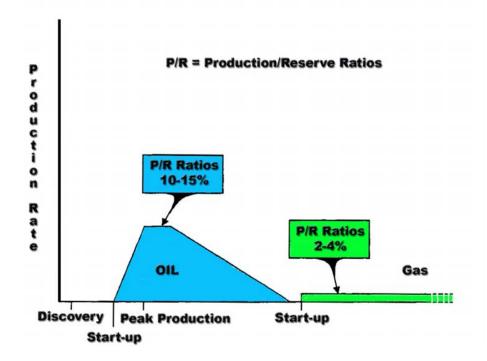


GAS TREATMENT PLANT - [GTP]

• Would be located on ANS and would be designed to remove carbon dioxide (CO₂), hydrogen sulfide (H₂S), and other impurities from the natural gas stream to meet Inlet pipeline specifications. These pipeline specifications would also require that the gas be compressed and chilled.



One of the differences due to market constraints is <u>timing</u> of production. For those fortunate enough to find a gas market it usually takes <u>longer to get on-stream</u> and typically gas fields cannot be produced as quickly as oil fields i.e. <u>lower P/R ratios</u>.





Duty to Produce

Oil and gas leases: "Production in paying quantities" means production in such quantity as to *enable the operator to realize a profit*.

Unitization: "Paying quantities" means quantities sufficient to *yield a return in excess of operating costs*.

LOCAL ACCESS

• Affordable energy is vital to growing a healthy economy throughout Alaska and new energy sources are critical to railbelt and Southcentral Alaska as well as interior communities. Access to the gas from the ANS is a key element in meeting these needs.

CONSTRUCTION EMPLOYMENTALASKA HIRE

- Alaska North Slope Gas Treatment Plant 1,150 construction man years; 76 operating man years; cost: \$2.6 billion
- Alaska Portion of a Gas Pipeline 5,880 construction man years; 32 year operating man years; cost: \$4.5 billion (732 miles)
- In-State Module Fabrication 5,000 construction man years
- 6,500 direct Alaska jobs
- Thousands of indirect jobs for Alaskans
- Billions of dollars in new revenues



CONSTRUCTION EMPLOYMENT

- The gas pipeline project will be the largest construction project in the history of North America. Construction of the previously proposed pipeline to Chicago is expected to require 54 million man hours, hundreds of contractors, subcontractors and suppliers, and thousands of skilled and qualified American and Canadian construction workers.
- In order to ensure that a large proportion of these positions – especially during construction peaks – can be filled with Alaska residents, and to ensure the project is completed on schedule, within budget and without cost overruns, the contract must include articles that enhance Alaskan employment.



OPERATION EMPLOYMENT

A smaller number of permanent jobs will be needed to operate the mainline and other project components during the operational period.



ROYALTY IN-KIND (RIK) ROYALTY IN-VALUE (RIV)

- Royalty in-kind Taking the gas and selling it ourselves
- Royalty in-value Telling shipper to sell the gas for us
- Risk State taking FT commitments



ROLE OF DRUE PEARCE – FEDERAL COORDINATOR

The office of the Federal Coordinator for Alaska Natural Gas Transportation Projects is established as an independent office in the executive branch to (1) coordinate the expeditious discharge of all activities by federal agencies with respect to an Alaska natural gas transportation project; and (2) ensure compliance with federal agencies with the provisions of ANGPA. In August of 2006, the U.S. Senate confirmed Drue Pearce as the federal coordinator.



FEDERAL COORDINATOR, continued

The Federal Coordinator and the State shall enter into a joint surveillance and monitoring agreement similar to the agreement in effect during construction of TAPS, to be approved by the President and the Governor of the State, for the purpose of monitoring the construction of the Alaska natural gas transportation project.



FEDERAL COORDINATOR, continued

Unless required by law, no Federal agency shall add to, amend, or abrogate any certificate, right-of-way, permit, lease, or other authorization issued to an Alaska natural gas transportation project if the Federal coordinator determines that the action would prevent or impair in any significant respect the expeditious construction and operation, or an expansion, of the Alaska natural gas transportation project.



FEDERAL COORDINATOR, continued

• All of the functions and authority of the Office of Federal Inspector of Construction for the Alaska Natural Gas Transportation System vested in the Secretary under section 3012(b) of the Energy Policy Act of 1992 were transferred to the Federal Coordinator.



FEDERAL COORDINATOR, Limitations

- The Federal Coordinator shall *not* have authority to override:
 - The implementation or enforcement of regulations issued by FERC under section 103 of ANGPA
 - Impose any terms, conditions, or requirements in addition to those imposed by FERC or any agency with respect to construction and operation, or an expansion of, the project



MITIGATING PROJECT RISK

- Economic Risk
- Resource Risk
- Political and Regulatory Risks
- Force Majeure



ECONOMIC RISK

Economic risks are associated with building, operating, and maintaining the project, market-related conditions such as commodity prices and competition from foreign sources.

RESOURCE RISK

Finding insufficient gas reserves to sustain the project throughout its useful life.



POLITICAL AND REGULATORY RISKS

• Includes the international, national, regional, and local political issues associated with the project as well as the risk of short-term social disruptions associated with economic booms that would occur if the project goes forward.

FORCE MAJEURE

Events that are unavoidable events such as natural disasters that result in the inability of a party to perform or deliver contractual obligations.



COST OVERRUNS

- Potential cost overruns could result in a considerable negative economic impact on the project.
- Large cost overruns would increase gas shipping costs and could raise the delivered cost per mmBtu of natural gas beyond gas market prices.
- TAPS was originally projected to cost \$900 million – it was completed at just under \$9 billion!



COST OVERRUNS, Continued

- Most of the TAPS cost overruns were generated by additional direct labor hours needed to complete the project which resulted primarily from unexpected site conditions and construction difficulties.
- Rigorous, disciplined project planning and design processes must occur *prior* to construction commitments.
- TAPS was first project needing an EIS



COMPLETION RISK

- Completion risk is inherent to any large-scale project.
- It includes non-completion and delay.
- Completion risk also changes as a project progresses.
- Front-end engineering, planning, permitting, and communication dollars help minimize completion risk.



MARKET RISK

- Risk associated with low commodity prices.
- Marketing risks associated with taking gas as payment.
- Risks associated with competition from North American and imported gas as well as coal and nuclear power generation.



TRANSPORTATION AND SHIPPING RISK

- Initial allocation
- Insufficient capacity
- Excess capacity
- Inability to obtain market value



CANADIAN ISSUES

- Some of the obstacles/components on the Canadian side:
 - Federal government
 - Provincial governments
 - TransCanada long-standing right-of-way claims (NPA)
 - Enbridge
 - First Nations' claims
- Negotiating the Canadian end is multi-layered



CANADIAN ISSUES, continued

- The National Energy Board (NEB) regulates pipelines as an independent federal agency – it operates in many ways as FERC does for the US.
- There is a long-standing history of MOUs between FERC and the National Energy Board that may well assist in precedent and as a model for negotiation.



CANADIAN ISSUES, continued

- Alberta has a huge gas pipeline network and they are going to have significant shortages of gas to put in these pipelines. Alberta will NEED Alaska gas to keep their system full - it is being raised to a national issue for Canada.
- One sovereign (Alaska) in conflict with another sovereign (Canada) could cause a lot of unnecessary tension if not negotiated properly.



ALASKA NATURAL GAS PIPELINE STAKEHOLDERS

- People of the State of Alaska
- Governor
- Legislature
- Pipeline Builder
- Current Shippers
- Future Shippers
- Federal Government
- Canadian Government



TERMS TO KNOW

- FERC Federal Energy Regulatory
 Commission An independent federal
 agency that regulates interstate
- FT Firm Transportation Commitments – Binding commitment made by a shipper to a pipeline to ship gas (or pay even if no gas is shipped) at a specified volume and cost for a set period of time.



Open Season - The process by which a pipeline company invites prospective shippers to bid for transportation capacity and, after having reviewed the bids, awards to and allocates capacity among prospective shippers.



- Tariff The cost of shipping gas to market, usually given in dollars/mmBtu (as opposed to mmcf)
- Rolled-in tariffs Costs are borne by all shippers, both new and old. Usually in the US, tariffs are only rolled-in when the tariff is lowered
- Incremental tariffs Additional costs are borne by the entity that caused the expansion



- Midstream Assets for transportation of consumer quality product
- Upstream Assets that it takes to get oil and gas out of the ground and turn it into pipeline quality



- RCA Regulatory Commission of Alaska – regulates intrastate
- NEB National Energy Board The Canadian equivalent of FERC
- *NPA* Northern Pipeline Act



- ANGPA Alaska Natural Gas Pipeline Act
- ANGTA Alaska Natural Gas Transportation Act of 1976
- EPAct Energy Policy Act of 2005



- ANGDA Alaska Natural Gas Development
 Authority Mission: "Develop a natural gas pipeline
 for Prudhoe Bay to tidewater on Prince William Sound
 and a spur line to the gas distribution grid in
 Southcentral Alaska.
- Qualified Infrastructure Project An Alaskan natural gas transportation project consisting of design, engineering, finance, construction, and completion of pipelines and related transportation and production systems (including gas treatment plants), that are used to transport natural gas from the Alaska North Slope to the continental United States.



- LNG Liquefied Natural Gas Consists of mainly methane gas, which is liquefied under high pressure and in a low temperature.
- GTL Gas to liquids A process that combines the carbon and hydrogen elements in natural gas molecules to make synthetic liquid petroleum products.



- Consumer Price Index (CPI) The Consumer Price Index
- Eligible Lender Any non-Federal qualified institutional buyer known as Rule 144A(a) of the Securities and Exchange Commission and issued under the Securities Act of 1933.
- Federal Guarantee Instrument Any guarantee or other pledge by the Secretary to pledge the full faith and credit of the United States to pay all of the principal and interest on any loan or other debt obligation entered into by a holder of certificate of public convenience and necessity.

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- Compression Expansion by compression offers relatively inexpensive addition utilizing compressors - it increases throughput.
- Looping Increasing capacity of a transmission system by inserting an additional section of pipeline. This is less expensive if included in the original design.
- Capacity Allocation the methodology by which pipeline capacity will be awarded



- NEBA National Energy Board Act -Canada
- GTP Gas Treatment Plant
- NGL Natural Gas Liquid
- DOE Department of Energy



- OATT Open Access Transmission Tariff
- NOPR Notice of Proposed Regulation

 FERC document describing proposed rules and soliciting comments by affected parties.
- NPV Net Present Value



- Duty to Produce: Oil and gas leases: "Production in paying quantities" means production in such quantity as to enable the operator to realize a profit.
- Duty to Produce: Unitization: "Paying quantities" means quantities sufficient to yield a return in excess of operating costs.



- ANS Alaska North Slope The portion of Alaska north of 68 degrees North latitude
- AOGCC Alaska Oil and Gas Conservation Commission
- Netback Wellhead price determined by subtracting transmission and distribution and distribution costs from the market price.



- Royalty In-kind Taking the gas and selling it ourselves
- Royalty In-value Telling producer to sell the gas for us
- Reserves Those resources believed to be recoverable with the highest degree of confidence



- Btu British thermal unit a measure of the energy content of a fuel
- mmBtu million British thermal units
- mcf thousand cubic feet



- mmcf/d million cubic feet per day
- *Tcf* trillion cubic feet
- **Bcf** Billion cubic feet



- R/P Ratio (Reserves to Production) –
 Ratio of remaining recoverable reserves to the current rate of production
- Shipper Any pipeline customer who holds a contract with the pipeline for transportation service.
- Throughput Volume of natural gas that may be carried on a pipeline over a period of time



- Wellhead Point at which gas flows from the ground
- Wet Gas Unprocessed or partially processed natural gas produced from strata containing condensable hydrocarbons and water